

## Cost Proposal Narrative – BAFO 20240110

### **Project Management**

Project Management includes initial and ongoing program management to include but is not limited to scope, schedule, and budget management. The Project Manager will manage all Michael Baker International and subcontractor tasks, responsibilities, and deliverables. The Project Manager will coordinate and lead all meetings with the State of Indiana, key stakeholders, and subject matter experts. The Project Manager will collaborate with the State of Indiana point-of-contact, stakeholders, and end-users to ensure maximum participation in the project and ensure the project is delivered on time, within budget, and manages any potential risk.

### **Implementation of Selected Standard Validation Rules (topology & attributes)**

As a COTS solution, Michael Baker International offers these capabilities and services to all clients selecting our solutions. The cost of delivering the Standard Validation Rules is included in our annual SaaS subscription cost. The State of Indiana will yield financial savings by leveraging our proven and scalable COTS validation solution offering without added cost.

### **Development of Custom Cross-Validation Rules (GIS parcels vs. CAMA parcel table)**

Michael Baker International has read and fully understands the requirements set forth in the scope of work, as defined in this RFP. Our team will develop custom validation rules to perform the States' desired performance of GIS parcel vs. CAMA parcel tables. This cost includes all requirements gathering, development, and testing to ensure the State of Indiana receives a deliverable defined within the scope of the RFP. The State of Indiana will benefit from Michael Baker International's experience managing more than 10M parcels, accelerated by our deep bench of software developers and proven subcontractor expertise to meet the State's expectations on-time and within budget.

### **Development of Additional 10 Custom Validation Rules**

Michael Baker International understands the State of Indiana wishes to have an additional 10 custom validation rules developed to meet specific needs associated with managing statewide geospatial data. This task includes all costs associated with requirements gathering, development, and testing of each custom validation rule to ensure the State of Indiana receives deliverables requested by the State. The State of Indiana will benefit from Michael Baker

International's deep bench of software developers and proven subcontractor expertise to meet the State's expectations on-time and within budget.

## **Application Configuration**

Application configuration includes Michael Baker International and subcontractor technical resources to configure cloud services, database, validation engines, on-board geospatial and tabular datasets, perform an initial data assessment, and coordination between end-users, the State, and technical support. Application configuration is a one-time task that includes direct consultation with all Indiana project stakeholders.

## **User Roles & Authentication**

As a COTS solution user roles and authentication are included in the annual SaaS subscription price. This is accomplished during onboarding and application configuration. Michael Baker International will collect a list of credentialed and authorized end-users and configure secure authenticated login for five State of Indiana users and up to 120 local users.

## **Documentation, Support and Training**

As a COTS solution Michael Baker International provides software documentation, user manuals, and tutorial information within the VEP support center. This information is provided to all users as part of the annual SaaS subscription price. The State of Indiana can include Indiana-specific resources within a secure webpage accessible within the VEP support center, for no additional fee. 24x7x365 access to the VEP support center is provided to all users, for no additional fee. The support center also serves as a gateway to submit tickets for technical support from our industry-leading technical support representatives. Michael Baker International will also provide 17 live, virtual instructor led VEP training sessions for end-users. These training sessions will be recorded, shared with participants, and made available through the VEP support center and knowledge base.

## **Go-Live Preparation & Execution**

Michael Baker International provides Go-Live preparation and supports a cutover to VEP as part of our Project Management, Application Configuration, and Training tasks outlined above and in our response. Go-Live support is provided through technical advisory services, the VEP support center, and our Client Success Team which is included as part of our annual SaaS subscription price.

## **Hosting**

As a cloud-native COTS solution, VEP is hosted in a secure RDS AWS environment and provides SLAs defined in our SaaS agreement. These costs are included as part of our annual SaaS subscription and include system monitoring, maintenance, and performance optimization.

## **Licensing**

As described in our response, VEP is a role-based solution and provides secure user-authenticated access to end-users. As a SaaS solution, licensing is represented in our SaaS agreement. The State of Indiana is being provided with five users for State employees and up to 120 local users. Licensing is configured during the User Roles & Authentication task and is managed by System Administrators upon configuration. Michael Baker International is pleased to offer a reduced licensing price, as described in *76229 – Att D – Cost Proposal BAFO 20240110*.

## **Maintenance & Operations (M&O)**

Support Post Go-Live and Standard M&O is provided by the State of Indiana's account manager and dedicated Client Success Team. Client success is included, at no additional fee, through our VEP support center and dedicated Client Success Manager (CSM). Michael Baker International understands the criticality of this project and will be assigned a CSM who will conduct monthly Post Go-Live meetings, quarterly in-person meetings, and annual strategic planning sessions to ensure project success post-implementation. Indiana will benefit from Michael Baker International's award-winning SaaS solution which includes quarterly and intermediary product releases, optimization, bug fixes, and annual penetration and security testing.